

# Full-Service Medical Equipment Disposition Solutions

	Local Resource	Auction	reLink Medical	reLink Delivers	
<p><b>Analytics and Insights</b></p>	Online portal showing actionable intelligence & real-time reporting	✗	✗	✔	<p><b>10%</b> INCREASE IN OPERATING EFFICIENCY</p>
	Tools for program performance, benchmarking tools and KPI's	✗	✗	✔	
	Collected product attributes, photos, serial, and asset control numbers	✗	—	✔	
<p><b>Equipment Value</b></p>	Multi-channel marketplace that include phone, web, and auction	—	✗	✔	<p><b>12,000</b> GLOBAL BUYERS</p>
	Investments made in multiple marketing platforms	—	—	✔	
	Proprietary buyer and product matchmaking system	—	—	✔	
<p><b>Risk Management</b></p>	ISO 9001 certification and commitment to a Quality Management System	✗	✗	✔	<p><b>7</b> CERTIFICATES FOR MEDICAL EQUIPMENT PROCESSING</p>
	DOD and HIPAA-compliant processes to remove ePHI and report out events	✗	✗	✔	
	Certified to handle Environmental, Pharma, Radiation, and Biological violations	✗	✗	✔	
<p><b>Sustainability</b></p>	Network of vetted non-profit partners to better equip those in need	✗	✗	✔	<p><b>6M+</b> LBS. OF EQUIPMENT PROCESSED ANNUALLY TO AVOID LANDFILLS</p>
	Landfill avoidance policies & processes	✗	✗	✔	
	Asset-level recycling weight and donation reporting	✗	✗	✔	
<p><b>Logistics</b></p>	Trained, white-glove medical equipment handling teams	—	✗	✔	<p><b>208</b> HOURS A YEAR OF TIME SAVED PER FTE</p>
	All handling, packing and removal of medical equipment	✗	✗	✔	
	100% of equipment removed, regardless of value or size	✗	✗	✔	
<p><b>Offsite Asset Management</b></p>	On-demand medical equipment storage	—	✗	✔	<p><b>4</b> OPERATIONAL CENTERS FULLY STAFFED TO SUPPORT NEED</p>
	Network of trained engineers for equipment de-installations	—	✗	✔	
	Project managers to lead and assist with move management projects	✗	✗	✔	

## ABOUT RELINK MEDICAL

The nation's largest independent provider of medical equipment disposition services. Since 2014, reLink Medical **has assisted over 3,000 hospitals and healthcare facilities** in 35 states with the disposition of obsolete, excess, out-of-service, or used medical equipment. With logistics centers of excellence in Cleveland, Baltimore, and Atlanta, reLink Medical **is the most comprehensive disposition solution in the industry.**