



TECHNOLOGY | LOGISTICS | COMMUNITY

The nation's largest independent provider of medical equipment disposition services. Since 2014, reLink Medical **has assisted over 3,000 hospitals and healthcare facilities** in 35 states with the disposition of obsolete, excess, out-of-service, or used medical equipment. With logistics centers of excellence in Cleveland, Baltimore, Atlanta, and St. Louis, reLink Medical is **the most comprehensive disposition solution in the industry.**

LOGISTICS CHALLENGES

The average 250-bed hospital manages more than 6,000 medical devices. Active equipment frequently moves within and between facilities for regular use and maintenance. Meanwhile end-of-life assets must be pulled from active clinical areas, decommissioned, and removed for proper disposition while new equipment needs to be stored and staged before it can be deployed. Few hospitals have dedicated logistics staff to handle these needs meaning such moves take time away from clinical engineering and other staff. Not surprisingly, excess equipment can pile up in hallways or ad hoc storage areas creating a much bigger cleanout project down the road. This can ultimately disrupt provider care and the hidden financial costs in time, equipment damage and loss can be staggering.

reLink's SOLUTION

reLink Logistics is a complete end-to-end solution designed with hospitals in mind. Your staff simply identifies what needs to move and where and reLink takes care of the rest. Deploying resources from regional Operations Centers our team will properly protect, palletize, and move high-value equipment for redeployment between clinical sites, to long-term storage locations, or direct to disposition. Trained and insured staff create efficient schedules and paths that avoid impacting patients and providers and regular calendarized routes or custom pickup timeframes are always available.

PARTNER BENEFITS

Hospital technicians and staff love the simplicity of reLink logistics. Hundreds of hours are saved by not having to coordinate the process or personally pack, stage and transport devices inside the building for other movers. Similarly, equipment no longer needs to accumulate, consume valuable space, or disrupt provider care. Meanwhile, the problems of damaged or lost devices that occur from moving companies not trained or specializing in medical equipment become a thing of the past. Its really that simple.



10,000

**DEVICES PROCESSED
MONTHLY**



208

**HOURS A YEAR OF
TIME SAVED PER FTE**



3,300

**HOSPITALS WITHIN
SERVICE AREA**