



# Offsite Asset Management

## TECHNOLOGY | LOGISTICS | COMMUNITY

The nation's largest independent provider of medical equipment disposition services. Since 2014, reLink Medical **has assisted over 3,000 hospitals and healthcare facilities** in 35 states with the disposition of obsolete, excess, out-of-service, or used medical equipment. With logistics centers of excellence in Cleveland, Baltimore, Atlanta, and St. Louis, reLink Medical is **the most comprehensive disposition solution in the industry.**

### INDUSTRY CHALLENGES

Construction, care surges, asset changeovers, staging of new equipment or hot spares, and dynamic facility planning requires hospitals have the flexibility to relocate active and inactive medical equipment to and from short or longer-term storage locations. Unfortunately, this capability rarely exists in an easy to manage way leading to department disruptions, lack of device level transparency and lost or damaged equipment. Likewise preparing and returning assets to use is made more complex by suboptimal storage.

### reLink's SOLUTION

reLink Medical's Smart Storage™ solution combines unparalleled logistics and redeployment services with short and long-term offsite asset management and storage. Optimized specifically for medical equipment, Smart Storage ensures devices are properly protected for transport to a reLink Operations Center. Assets are fully inventoried and placed in safe and secure storage locations based on your timing and needs. The assets can be tracked in real-time through reLink's cloud-based platform and made available for PMs, staging and inspections prior to return. Alternatively, they can be transitioned directly to the hospital disposition program to avoid paying to store assets that will not be needed.

### PARTNER BENEFITS

Partners adopting reLink Smart Storage benefit from maximum flexibility to access on demand storage solutions designed specifically for medical equipment. From as little as a single pallet to thousands of square feet the solution can be precisely tailored to each hospital's needs. The level of inventory transparency, protection and access is what's needed to ensure devices can be quickly staged and returned to patient care in as good or better condition than when they entered storage and risk of loss is reduced. Combined with reLink redeployment, move management and logistics solutions ensure assets are available when and where you need them.



**80**

**IDN's UTILIZING  
REDEPLOYMENT SERVICES**



**250,000**

**SQ FT UNDER ROOF**



**\$100,000**

**reLink's OFFSITE STORAGE  
CAN SAVE HOSPITALS UP TO  
\$100,000 IN EQUIPMENT AND  
REAL ESTATE COST**