



Onsite Asset Solutions

TECHNOLOGY | LOGISTICS | COMMUNITY

The nation's largest independent provider of medical equipment disposition services. Since 2014, reLink Medical has assisted over 3,000 hospitals and healthcare facilities in 35 states with the disposition of obsolete, excess, out-of-service, or used medical equipment. With logistics centers of excellence in Cleveland, Baltimore, Atlanta, and St. Louis, reLink Medical is **the most comprehensive disposition solution in the industry.**



INDUSTRY CHALLENGES

Healthcare systems face challenges on multiple fronts when completing large onsite project management, fleet conversions, systemwide moves, and closures that protect assets and don't disrupt patient services or hospital operations. The large number of devices, impact on multiple locations and departments, and compressed timelines are extremely difficult to manage. Many hospitals lack staffing capacity to manage these equipment exchanges, while outsourced companies frequently fail to take ownership of the end-to-end outcomes. A trusted partner can help hospitals deliver these complex asset moves and changeovers efficiently and effectively while mitigating asset loss or damage.

reLink's SOLUTION

reLink provides skillful planning, advanced logistics, and highly trained personnel to help health systems and hospitals meet their large-scale asset transition goals. By working with project stakeholders from asset management, clinical engineering, product vendors, and deployment teams reLink can assist with end-to-end project planning and management that delivers results. This includes completing physical and functional assessments of all equipment, inventorying all assets, building project schedules, mapping traversal paths within facilities, and providing necessary logistics and labor to deliver on time. Asset information and project details are managed in reLink's cloud-based platform to easily provide device-level transparency and other critical information. The result is highly accountable, extremely successful delivery and enhanced loss prevention.

PARTNER BENEFITS

Partners using reLink's 24x7 onsite asset solutions experience improved outcomes from their most challenging conversions, moves, and cleanouts. Comprehensive planning and project management assures results will be delivered as expected. Trained logistics and equipment handling personnel inventory track and report on all assets while virtually eliminating damage or loss. During and after the project transparency is provided through reLink's cloud-based platform until all assets are accounted for and rehomed.



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**FACILITY CLOSURE OR MOVE
MANAGEMENT PROJECTS
MANAGED ANNUALLY**



150

**FIXED ASSET REMOVAL OR
RELOCATION PROJECTS
MANAGED ANNUALLY**



1,400

**APPROVED
CONTRACTORS IN
NETWORK**