

WELCOME TO OUR

# Monthly Newsletter

*we're so glad you're here!*

## Work Anniversaries

IF YOU SEE ANY EMPLOYEES LISTED BELOW, CONGRATULATE THEM ON THEIR ANNIVERSARY!



Pedro Fuentes: 1 Year Anniversary (Joined 10/14/2024)  
David Martin: 1 Year Anniversary (Joined 10/16/2024)  
David Kuhajda: 7 Year Anniversary (Joined 10/25/2018)  
Elena Kruglova: 3 Year Anniversary (Joined 10/25/2022)  
Jaquona Hart: 3 Year Anniversary (Joined 10/31/2022)

## New Team Members Alert

IF YOU SEE A NEW EMPLOYEE, WELCOME THEM TO THE RELINK TEAM!

Christine Coughlin: Account Executive Joined 10/6/2025  
Phil Gallo: Account Executive Joined 10/6/2025  
Joshua White: Account Executive Joined 10/6/2025  
Quinn Gardner: NOLA WH Associate Joined 10/13/2025  
Anthony DeMarco: Director of Partnership Development Joined 10/21/2025  
Andrew Ramsey: Account Manager Joined 10/21/2025  
Ty Cruz: BAL WH Associate Joined 10/22/2025  
Justin Burton: ATL WH Associate Joined 10/22/2025  
Dave Karvis: STL WH Associate Joined 10/22/2025  
Terrence Spriggs: BAL WH Associate Joined 10/28/2025



## VP of Human Resources

Team,

I'm thrilled to share that I've been promoted to Vice President of Human Resources at reLink Medical. This is an incredible milestone, and I'm honored to continue serving this amazing organization in an expanded capacity.

My journey with reLink began in 2020, and from the start, I was committed to building structure, improving processes, and laying the groundwork for our future growth. In 2021, I took on the role of Corporate Recruiting Manager, leading talent acquisition efforts ahead of the opening of our first HUB in Atlanta. By 2022, I became Director of HR, overseeing our workforce strategy during a period of significant expansion.

Over the past three years as Director of Human Resources, I've had the privilege of building our HR function from the ground up, implementing scalable systems, driving talent acquisition, and fostering a culture rooted in growth and accountability. Together, we've grown to six locations with over 100 employees, supported by policies and practices that strengthen both operations and employee engagement.

My role has evolved from hands-on recruiting to shaping HR strategy across the organization, including compliance, onboarding, and engagement initiatives. I'm proud of the infrastructure and culture we've built together, and I'm excited to continue driving organizational growth in this new capacity.

Thank you for your support, collaboration, and dedication to reLink's mission. I look forward to what we'll accomplish together in the years ahead.

Best regards,

Denise Hendrickson  
Vice President of Human Resources



# Personal and Business Development Tools

INVEST IN YOUR GROWTH – INSIDE AND OUTSIDE THE OFFICE 🌱👜  
"NOTHING WILL WORK UNLESS YOU DO" - MAYA ANGELOU

## YouTube Videos

Growth starts with the right mindset and the right tools. This month, we're sharing two quick, practical videos to help you strengthen your professional skills:

- How to Set SMART Goals – Learn how to create clear, actionable goals that keep you focused and motivated.
- 7 Steps for Critical Thinking – Discover simple strategies to think more clearly, solve problems effectively, and make confident decisions.

Take a few minutes to watch and invest in your growth – small steps lead to big progress!

### HOW TO SET SMART GOALS: A GUIDE TO SIMPLE GOAL SETTING

[FIND OUT MORE](#)

### 7 STEPS FOR CRITICAL THINKING

[FIND OUT MORE](#)



## Podcast

### HOW TO ENHANCE PERFORMANCE AND LEARNING BY APPLYING A GROWTH MINDSET

This month's podcast is all about something that fuels every professional's success – developing a growth mindset.



Whether you're taking on new challenges, adapting to change, or learning from setbacks, your mindset shapes how you grow, lead, and thrive. Tune in to explore practical ways to shift from "I can't" to "I can learn" – and unlock your potential one step at a time.

[WATCH PODCAST](#)

# Department Growth & Changes

## HUMAN RESOURCES:

DENISE HENDRICKSON - PROMOTED TO VP OF HUMAN RESOURCES

## SALES/BUSINESS DEVELOPMENT:

ELIZABETH DROTOR - CHANGED TO ECOMMERCE RESOLUTION SPECIALIST  
ALAN EWING - CHANGED TO DIRECTOR OF CUSTOMER SUCCESS - SOUTH WEST  
PAMELA VALENTINE - CHANGED TO FULFILMENT SPECIALIST

# Business Growth & Changes

**Net New 360 Partners: 6**

**New Vendor Partnerships: 4 Vendors**

**New OEMs: 9 OEMs**

## Enjoy working at reLink Medical?

TAKE SOME TIME TO LEAVE US A REVIEW!

AS WE GROW AND ATTRACT TOP TALENT, PROSPECTIVE CANDIDATES ARE RESEARCHING US ON PLATFORMS LIKE GLASSDOOR AND INDEED. YOUR HONEST INSIGHTS CAN HELP FUTURE TEAMMATES SEE WHAT MAKES RELINK A GREAT PLACE TO WORK. CONSIDER SHARING A SHORT REVIEW ABOUT WHAT YOU ENJOY MOST — JUST A FEW SENTENCES CAN MAKE A REAL IMPACT. THANKS FOR HELPING US BUILD A TEAM THAT SHARES OUR VALUES AND PASSION FOR TRANSFORMING HEALTHCARE EQUIPMENT DISPOSITION.



INDEED



GLASSDOOR

THANK YOU FOR YOUR HARD WORK AND DEDICATION  
- HUMAN RESOURCES