

WELCOME TO OUR
Monthly Newsletter
we're so glad you're here!

Department Growth

Operations:

Pedro Fuentes - Promoted to
ST. Louis WH Manager

Work Anniversaries

IF YOU SEE ANY EMPLOYEES LISTED,
CONGRAGULATE THEM ON THEIR
ANNIVERSARY!

Joe Hummel: 4 Year Anniversary (Joined - 9/7/2021)
Troy Allison: 1 Year Anniversary (Joined - 9/9/2024)
Charles Altman: 1 Year Anniversary (Joined - 9/9/2024)
Quentin Hudson: 3 Year Anniversary (Joined - 9/12/2022)
Kieren Jackson: 3 Year Anniversary (Joined - 9/12/2022)
Danielle Trippett: 3 Year Anniversary (Joined - 9/19/2022)
Jefferson Holder: 1 Year Anniversary (Joined - 9/23/2024)
Alan Ewing: 1 Year Anniversary (Joined - 9/25/2024)
Karnell Carlock: 1 Year Anniversary (Joined - 9/25/2024)



**WELCOME ✨
to the TEAM**

New Team Members Alert

IF YOU SEE A NEW EMPLOYEE, WELCOME THEM TO THE RELINK TEAM!

Amy St. Cyr: Director of Customer Success - Midwest Joined 9/2/2025
Steven Besonson: Director of Customer Success - Northeast Joined 9/2/2025
Brandon Heard: TWI Warehouse Associate Joined 9/10/2025
Nelson Levia: BAL FTS Joined 9/15/2025
Chad Fuka: BAL Warehouse Manager Joined 9/22/2025
Bret Skolnicki: Staff Accountant Joined 9/23/2025



Congratulations
Kyle Budnick
On Your Promotion
to
V.P. of
Operations

Kyle's journey with reLink Medical started in 2016 as a Warehouse Associate, and through dedication, innovation, and focus on process improvement he is one of the longest tenured employees here. By 2018, Kyle stepped into the role of Warehouse Manager, where he managed day-to-day operations, introduced new performance metrics, and played a key role in shaping a culture of precision and continuous improvement.

In 2021, Kyle was promoted to Director of Operations, overseeing multi-site operations and assisting in the setup of five regional hubs.

He developed operational improvements within logistics and warehousing, as well as authoring the Warehouse Manager Handbook — a foundational guide to ensure consistency and accountability across our network.

Now, as Vice President of Operations, Kyle will continue to drive operational excellence across our six nationwide operation centers.

His proven ability to scale operations, build high-performing teams, and align processes with strategy makes him uniquely positioned to lead us into our next stage of growth. Please join us in congratulating Kyle on this well-deserved recognition of his hard work, leadership, and commitment to reLink Medical's mission.

WHAT HAVE YOU LEARNED



Personal and Business Development Tools

INVEST IN YOUR GROWTH – INSIDE AND OUTSIDE THE OFFICE 🌱📁

Are you ready to enhance your skills and expand your professional growth? We've curated a selection of resources designed to support your development and career advancement. Whether you are focused on excelling in your current role or exploring new opportunities, these tools can help you strengthen your expertise and prepare for what's ahead.

✨ Take a moment to review – your future success begins today.

YouTube Videos

We've handpicked two insightful YouTube videos to support your personal development journey. These resources are packed with practical tools to help boost your reliability, increase your managerial skills, and keep you thriving – both professionally and personally.

🕒 Take a few moments to watch – small shifts can lead to big transformations.

**FIRST-TIME MANAGERS SUCCESS
GUIDE: 15 TIPS**

[WATCH VIDEO](#)

**RELIABILITY AT WORK: INDEED
CAREER TIPS**

[WATCH VIDEO](#)



Podcast

**HOW TO BUILD CAREER SUCCESS -
BEHAVIORAL SCIENTIST
DR. GRACE LORDAN**

Looking to level up your career? This month's featured podcast breaks down practical strategies, inspiring stories, and proven tips to help you build lasting career success. Whether you're climbing the ladder or carving your own path, tune in for insights that can fuel your next big move.

[WATCH PODCAST](#)

Health and Wellness

ILLNESS POLICY REMINDER

AS WE ENTER COLD AND FLU SEASON, RELINK REMINDS ALL EMPLOYEES OF OUR ILLNESS POLICY: EMPLOYEES EXPERIENCING CONTAGIOUS SYMPTOMS MUST NOT REPORT TO WORK. PLEASE NOTIFY YOUR MANAGER PROMPTLY AND FOLLOW THE STANDARD CALL-OFF PROCEDURES. RETURNING TO WORK SHOULD OCCUR ONCE YOU ARE SYMPTOM-FREE TO HELP PREVENT THE SPREAD OF ILLNESS AND MAINTAIN A SAFE, HEALTHY WORKPLACE.

PLEASE UTILIZE THE HAND SANITIZER STATIONS PLACED AROUND THE BUILDING

EMPLOYEES MISSING MORE THAN THREE CONSECUTIVE UNSCHEDULED DAYS MAY BE REQUIRED TO PRESENT A DOCTOR'S RELEASE TO THEIR MANAGER THAT PERMITS THEM TO RETURN TO WORK. PG 28 - RLM EMPLOYEE HANDBOOK

Business Growth & Changes

We are proud to share our continued growth and recognition as an industry leader. Our award-winning culture and business model have been recognized by Crain's Business Cleveland, the Medical Mutual Pillar Awards, and most recently, we were named the Top Medical Equipment Disposition Services Provider for 2025 by MedTech Business Review. We are a four-time Weatherhead 100 winner (2021–2024), as well as an Inc. 5000 honoree, achieving over 200% growth since 2019. Through our people, processes, and technology, we have partnered with more than 3,000 hospitals and healthcare facilities across 34 states, helping them responsibly manage the disposition of obsolete, excess, or out-of-service medical equipment. Our solutions not only reduce hospitals' carbon footprints but also create value by connecting them with our community of 12,000+ buyers. With six operation centers totaling over 400,000 square feet—including our Twinsburg, Ohio headquarters and additional facilities in Baltimore, St. Louis, Orlando, Atlanta, and New Orleans—and a dedicated team of 100+ employees, we remain committed to helping hospitals manage their equipment in a safe, efficient, and environmentally responsible way.

Enjoy working at reLink Medical?

TAKE SOME TIME TO LEAVE US A REVIEW!

AS WE GROW AND ATTRACT TOP TALENT, PROSPECTIVE CANDIDATES ARE RESEARCHING US ON PLATFORMS LIKE GLASSDOOR AND INDEED. YOUR HONEST INSIGHTS CAN HELP FUTURE TEAMMATES SEE WHAT MAKES RELINK A GREAT PLACE TO WORK. CONSIDER SHARING A SHORT REVIEW ABOUT WHAT YOU ENJOY MOST — JUST A FEW SENTENCES CAN MAKE A REAL IMPACT. THANKS FOR HELPING US BUILD A TEAM THAT SHARES OUR VALUES AND PASSION FOR TRANSFORMING HEALTHCARE EQUIPMENT DISPOSITION.



INDEED



GLASSDOOR

THANK YOU FOR YOUR HARD WORK AND DEDICATION
- HUMAN RESOURCES